

RT47-2022: APPOINTMENT OF SERVICE PROVIDER/S FOR PROVISION OF REFLECTIVE MARKING OF SOUTH AFRICAN POLICE SERVICES (SAPS) VEHICLE FOR THE STATE FOR THE PERIOD OF 1 MARCH 2022 TO 28 FEBRUARY 2025

#	Questions	Answers
1	<p>Just point of clarity: Preferential points is duplicated but different formats(PDF and Word); of 14 document published and numbered , however the numbering is duplicating number 3 Please have a look and advices if all documents are uploaded, if all loaded then it should be 14 docs , if 16 as per the numbering then you missing 3 documents.</p> <p>a. SBD 6.1 b. There is total and missing 12.</p>	<p>a. The word version is editable, for you to be able to complete your info, otherwise you can use PDF. b. Document 12 is for information purpose – Read me supplier fact sheet NB: Refer to http://www.treasury.gov.za/divisions/ocpo/ostb/CurrentTenders.aspx and http://etenders.treasury.gov.za/content/advertised-tenders Please note the documents were updated on e-Tender portal, document no 11, 12 and 14</p>
2	<p>a. Does having a government employee as part of our companies discredit us the chances of bidding and if not will it affect our bid documentation? b. and are what are the minor requirement for a companies to have in bidding or the tender ?</p>	<p>a. Refer to Standard Bidding Document (SBD 4) - Declaration of interest, it clarifies the procedure to be followed. Refer to Special Condition of Contract (SCC), Evaluation criteria.</p> <p>b.</p>
3	<p>a. Your specification detail the measurements needed; but does not specify the make of the cars the will need to be printed. The car make is important as they differs with car sizes.</p>	<p>a. Refer to Special Condition of Contract (SCC), paragraph 5 Item and Categories - Table 2: Category Name; "All items are supported by detailed scope of service and/or South African National Standards. Detailed scope of work: Annexure A and Pricing Schedule: Annexure B".</p>
4	<p>a. Over the past few years SAPS have specified that ALL the reflective materials to be used MUST contain the SAPS Logo (star) as an embedded watermark in the white, blue and Yellow green reflective, these are not included in the latest specification? Is this correct or is it an oversight? If correct, this means that SAPS is not requiring the SAPS Logo on the materials anymore?</p>	<p>a. The only watermark that is required is for the manufacturer or distributor, SAPS watermark logo is no longer a required on the specification.</p>
5	<p>a. Under " Warrantee" 6.2.2.3.2.1 A minimum of five (5) years for orange, fluorescent, reflective material (prismatic); your requirement for the fluorescent yellow; for the fluorescent orange is a five year requirement, but as per SANS, that requirement is only three (3) years. Do you require the the REFLECTIVE manufacturers to give a letter that will give extra two (2) years to that? As per SANS requirement is only three (3) please clarify.</p>	<p>a. Refer to Annexure A: Scope of Service compliance document (Specification) The material shall comply with the requirements of SANS 1519-1 and SANS 20104 (ECE R104) or equivalent or higher. Full compliance of the fluorescent reflective yellow – green and Orange prismatic material to requirements of the newest version of SANS 1519-1 or equivalent or higher. NB: if SANS require 3 year and ECE require 5, the ECE will prevail. The manufacturer/distributor will be responsible to provide the warranties and further it is the requirement from the end user (SAPS) for bidders to provide the necessary documents reflected in the specification.</p>
7	<p>a. Please advice on SAPS logo in the spec it does not mention whether we should watermark the logo on the reflective markings, with the new spec do we still need to have the watermark of the logo or not on the materials?</p>	<p>a. The only watermark that is required is for the manufacturer or registration, SAPS watermark logo is no longer a required on the specification.</p>
8	<p>a. The mandatory that talks about the ISO Certificate, does this requirement not automatically disadvantages or closing the small business. How is this requirement empower the small business who do not have the ISO Certificate?</p>	<p>a. This mandatory does not intend to disqualify any bidders due to not being a manufacture, however it refers to a person who will be manufacturing the product / where are you getting the or buying your product and if the product/s are up-to standard and they are according to the standard.</p>
9	<p>a. Phase III: Subcontracting as a condition of the tender, is this clause not disqualifying the small business i.e QSE's and EME's? How does this clause empower small businesses?</p>	<p>a. The subcontracting regulations does not say it can only be generic companies that subcontract any tender being published. Regulation 9(1) state that " if feasible to subcontract for a contract above R30 million, an organ of the state must apply subcontracting to advanced the designated group". Its not about the size of the enterprise but the value of the tender. NB: This tender will be evaluated on 80/20.</p>
10	<p>a. The pricing schedule and its format (Annexure B), provides guidance on how the pricing must be completed but SBD 1- requires a total bid price inclusive all applicable taxes etc the format must not be changed, how to correctly price including the other related cost? .</p>	<p>a. NB: When you bid for government work, you are expect to have considered all the costs that are involved e.g for each line item all cost relating to that item must be included in that line item i.e labor, transport, handling etc (all cost that are involved in your business or in putting together the service that is required). Provide the overall price including VAT on SBD 1- which are populated from the Annexure B.</p>
11	<p>a. The sites/ venue will the department provide the site for branding in the certain area?</p>	<p>a. The document regarding the site will be provided to you (successful bidder). The SAPS has designated new vehicle warehouses in the provinces. NB. Take note of Annexure B1 and Annexure B2 as part of the pricing schedule.</p>

12	<p>a. Pricing Spreadsheet: Heading Definitions: Item Number: - Is there some logic built into the numeric sequence of this number? - Eg Tender Number [RT47] – Category of Vehicle [001 to 011] – Part Sequence Number [001 to 025]? If so, there is no consistency in number length / number of alpha / numeric digits.</p> <p>b. The Police Star Marking is the same size for all categories of vehicles and has multiple different part numbers in the pricing spreadsheet. Should this not be a single part number for all categories of vehicles?</p>	<p>a. The Item numbers are for evaluation purpose and are grouped according to item code description and the specific marking required. b. No. The Item Code Description are different.</p>
13	<p>Pricing Spreadsheet: Heading Definitions: ICN Number: What is the source or reference from where this number is obtained? Is there some logic built into the numeric sequence of this number? The ICN Numbers appear to be common across multiple categories of vehicles. Is this correct, and does it serve a purpose on the pricing schedule?</p>	<p>a. Please note that the ICN numbers is linked to SAPS assets register.</p>
14	<p>Pricing Spreadsheet: Definitions: Item Code Description: Please confirm if MNT and REP means Maintenance & Repairs or Fitment (New) & Repairs in Column C Repairs generally involves demarking or removal of the old reflective marking. Is there a provision for costing this additional task (labour, time & materials) where required eg demarking of existing non compliant panels when doing repairs to ensure the vehicle meets the standard per 4.4 Scope of Services?</p>	<p>a. MNT means Maintenance - Applicable to vehicles involved in an accident which require partial marking b. REP means Repair - Applicable to vehicles booked in for repairs with faded marking. c Kindly note paragraph 1 of the specification which provide detail of partial marking and also item 12 of this document (Annexure A).</p>
15	<p>Pricing Spreadsheet: Heading Definitions: Item Number: What vehicle category / size / configuration do these Item Numbers refer to? RT47-010-01 – Line 5 RT47-010-02 – Line 6 RT47-010-03 – Line 7 RT47-010-04 – Line 8 The Item Code Description needs to be clear for Bidders to be able to price accurately: Eg Bus vs Sedan Similar issues prevail with the same SCOA number and ICN number with no certainty of what category of vehicle to price the part for. Eg Bus & Horse Truck with Item Numbers: RT47-001-08 – Line 28 RT47-002-05 – Line 29</p>	<p>a. Refer to to page 9 of the Special Condition of Contract (SCC) Table 2: no 6. b. The ICN numbers and SCOA numbers are linked to SAPS assets register and cannot be changed. Line Item RT47-001-08 refers to "Complete Vehicle Marking" on a BUS and RT47-002-05 refers to "Contour Lines" on a HORSE TRUCK. see column "F".</p>
16	<p>Pricing Spreadsheet: Heading Definitions: Brand: Please confirm that Column F Brand requires that Bidders confirm the Brand of Fully Compliant Reflective Material being quoted for, and for which they must price accordingly, and against which Bidder's compliance will be vetted during the term of the contract.</p>	<p>a. Brand will be the manufacturer</p>
17	<p>Conspicuity Tape Contours Lines (Yellow) are not required on all vehicles, and several categories of vehicles in the pricing schedule call for pricing for this. Please confirm if this is a requirement for all stated vehicles</p>	<p>Yellow/ green as per the epecification is required on all the vehicles</p>
18	<p>a. What are the 460 line items? In terms of pricing, how should the pricing be based on? How are the line items different from the category names?</p>	<p>b. a. Refer to pricing schedule. b. c. Refer to Annexure A, page 12 of the Special Condition of Contract (SCC) paragraph 6.2.2.4. c. Category name specified the type of a vehicle and line item - specify what kind of a marking must be done on the specific vehicle (see column "F").</p>
19	<p>a. Where must we put the password to the protected USB submitted with the pricing schedule? b. Can we put the password on a label wrapped on top of the USB front or should we put the password on a paper to be submitted with the tender document? Please elaborate: What does ICN and Item Number refer to on the pricing schedule? d. Where can we get the link to the website where all questions and answers pertaining to the tender are posted? e. Can we bring in our preferred sub-contractor or is Treasury going to supply us with a list of preferred subcontractors to choose from?</p>	<p>a. The USB must not be protected. b. Refer to "a". c. The ICN numbers are linked to SAPS assets register and Item number will be used to classify the different items description and specific marking. d. The documents will be published on e-Tenders portla and National Treasury website. e. The list of subcontractor is available on CSD -" Search; subcontractor search; Procurement reference nr = RT47-2022 then run search", the subcontractor must comply with Regulation 9 (1)(c)(d) and (e).</p>
20	<p>a. How to mark the USB for ease of reference in case is lost or misplaced?</p>	<p>a. Mark the USB with initial and company name and ensure that the sticker is affixed to the USB.</p>

21	<p>a. Kindly provide Briefing presentation/minutes b. List of registered and approved suppliers for marking (in the case of subcontracting).</p>	<p>a. The briefing presentation including the Q&A is available on e-Tenders portal and National Treasury website. B. The list of subcontractor is available on CSD " Search; subcontractor search; Procurement reference nr = RT47-2022 then run search"</p>
22	<p>a. What are you referring to with regards to "contour lines" b. May we please get a sample of how to complete the spreadsheet as per the below on the first four lines of the quotation : RT47-010-01 9860T05017775 MNT & REP; MARK OF VEHICLE CONTOUR LINES RT47-010-02 9860T05017775 MNT & REP; MARK OF VEHICLE MARKING PER PANEL RT47-010-03 9860T05017775 MNT & REP; MARK OF VEHICLE POLICE STAR MARKING RT47-010-04 9860T05017775 MNT & REP; MARK OF VEHICLE COMPLETE VEHICLE MARKING c. How do we know which province will the vehicles be branded for to allow us to correctly calculate the delivery costs, etc. ?</p>	<p>a. Contour lines - means something continuous (of a function of two variables is a curve along which the function has a constant value, so that the curve joins points of equal value). b. The price for line item RT47-010-01 should include all related cost as clarified in question 10 above, the same with the other line items. c. The delivery cost must be included in your pricing, refer to Annexure B1 and B2 for list of SAPS warehouses and Mechanical garages and page 2 & 17 of Annexure A.</p>
23	<p>a. Where must we put the password to the protected USB submitted with the pricing schedule? Can we put the password on a label wrapped on top of the USB front or should we put the password on a paper to be submitted with the tender document? b. Please elaborate: What does ICN and Item Number refer to on the pricing schedule? c. Where can we get the link to the website where all questions and answers pertaining to the tender are posted? d. Can we bring in our preferred sub-contractor or is Treasury going to supply us with a list of preferred subcontractors to choose from?</p>	<p>a. The USB must not be protected. b. The ICN numbers and SCOA numbers are linked to SAPS assets register and cannot be changed. c. The question and answers are available on e-Tenders portal and National Treasury website - http://www.treasury.gov.za/divisions/ocpo/ostb/CurrentTenders.aspx d. The list of preferred subcontractors is available on CSD (Refer to question 19 above).</p>
24	<p>a. Please advise if it is necessary for the 3RD Party supplier to complete TCBD 1.2 or is a letter from the supplier as per specification good enough?</p>	<p>a. Please refer to SCC page 13 paragraph 5.4 and table 1 on page 5 for returnable documents.</p>
25	<p>a. In order for one to source quotations you must be a registered Converter. I then informed them that I was bidding for an open tender and I was told that SAPS must issue a letter stating that I am bidding for this tender. a.This was not stipulated in the conditions of the tender and was viewed as unfair to the new entrance in this market. b. The contract does not indicate the SABS contact for samples and what colours to be submitted for the report. We feel that it is unfair and disadvantageous for us, who are not registered as SAPS Converters or previously awarded tenderers. We therefore request that Treasury should address the issue with SAPS.</p>	<p>a. Registered as a converter is not applicable in this case as the the watermark logo of SAPS star is no longer a requirement therefore there is no need for the letter from SAPS. b. The contact details for SABS are provided on page 15 of Special Condition of Contract (SCC) paragraph 5.4.4.2 and Paragraph 21.</p>
26	<p>RT47-2022 Scope of work compliance document - Annexure A a. Page 18 of the document is blank despite the page numbering in the footer showing Page 17 of 18 on the second to last page. Please provide us with the missing page or confirm if this page is a blank page.</p>	<p>a. The page 18 on Annexure A: scope of work was intentionally removed as it contains the confidential information i.e name and signatories of SAPS officials. Note: This page will not disadvantage any bidder.</p>

<p>A. This specification in Annexure A is the same document as was used for previous tender SAPS Marking tenders and the pricing schedule then applicable to it had a separate column titled Demarking Price in addition to Marking [New] Price column. There is no provision for the demarking costs in the pricing schedule of this tender RT47-2022. Please advise if Bidders must assume that each partial marking (as opposed to complete new marking) includes the cost of demarking of existing material, and requires Bidders to include the cost of demarking for each such partial marking for:</p> <ul style="list-style-type: none"> • CONTOUR LINES • MARKING PER PANEL • POLICE STAR MARKING <p>The answer to this question is material to the correct pricing of this bid.</p> <p>b. In addition, the answer that you have provided "and also item 12 of this document (Annexure A)," has no relevance to the question. Please clarify if I am interpreting this incorrectly." All prices for marking and partial marking per panel must be filled in, on a CD/USB provided by the SAPS. Bidders must fill all required fields on the CD/USB and return with bid documents on the closing date and time of the Bid. Failure to comply will invalidate the bid. Partial marking for repairs on all vehicles must also be part of the bid and be priced as per CD/USB" and "SUPPLIER DUE DILIGENCE</p> <p>The SAPS reserves the right to conduct supplier due diligence prior to final award of the contract or at any time during the contract period. This may include site visits."</p> <p>c. RT47-2022 Scope of work compliance document - Annexure A- Page 18 of the document is blank despite the page numbering in the footer showing Page 17 of 18 on the second to last page. Please provide us with the missing page or confirm if this page is a blank page.</p> <p>d. Special Conditions of Contract Page 12 states "6.2.2.4.8 Bidders are required to make an offer for all items, failure to do so will invalidate the bid and will be disqualify."</p> <p>The Pricing Schedule Heading Line 3 has reference as follows: "CONTOUR LINE MARKING IS ONLY FOR COMMERCIAL VEHICLES." The Pricing Schedule Annexure B has provision for pricing contour lines for all categories of vehicles.</p> <p>Please confirm that Bidders WILL NOT be disqualified if they omit prices in respect of vehicle categories that do not require the Yellow Contour Marking (Conspicuity Tape R104) such as LDV's and Sedans. For confirmation, the Yellow / Green tape is a different tape referred to as a Stripe in the Specifications of Document 10.</p>	<p>a.This is a new tender therefore the requirements of previous tender do not apply.(Bidders to note that the tender is for marking not demarking).</p> <p>Refer to page 12 of Special Condition of Contract on pricing structure, for due diligence also refer to page 20 of Special Condiotn of Contract.</p> <p>c.The page 18 on Annexure A: scope of work was intentionally removed as it contains the confidential information i.e name and signatories of SAPS officials. Note: This page will not disadvantage any bidder.</p> <p>d. Bidders must follow the pricing structure provided and quote as per the specification requirement</p> <p>b.</p>
<p>27</p>	<p>NB: Bidders to complete Table 5 on page 27 of the SCC: Cost Components %.</p>